## May 2025 **Corporate Presentation**

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# COMPANY PROFILE





### **United Maritime Corp.**

maritime

United Maritime Corporation ("United") is a **diversified international shipping company** which provides shipping transportation services.

United was incorporated following the spin-off by Seanergy Maritime as an **independent publicly traded company.** 

The fleet consists of **8 vessels**: 3 Capesize, 2 Kamsarmax and 3 Panamax dry bulk vessels, with an aggregate cargo carrying capacity of **922,072 dwt**.

United's sector agnostic strategy aims to invest to the shipping sectors with the most favorable supply and demand fundamentals.

Our common shares are **listed on Nasdaq under "USEA"** and began trading on the Nasdaq Capital Market on July 6th, 2022.

USEA is a unique value play in the public shipping space aiming at high shareholder returns through optimally timed sale & purchase transactions





### **Fleet Profile**

Vessel Name	Sector	Year of built	Capacity (dwt)	Type of Current Employment	Shipyard
Goodship	Dry Bulk / Capesize	2005	177,536	Period T/C <sup>2</sup>	Mitsui
Tradership	Dry Bulk / Capesize	2006	176,925	Period T/C <sup>2</sup>	Namura
Gloriuship <sup>1</sup>	Dry Bulk / Capesize	2004	171,314	Spot	Hyundai
Nisea	Dry Bulk / Kamsarmax	2016	82,235	Fixed Rate T/C	Oshima
Cretansea	Dry Bulk / Kamsarmax	2009	81,508	Period T/C <sup>3</sup>	Universal
Chrisea	Dry Bulk / Panamax	2013	78,173	Period T/C <sup>3</sup>	Shin Kurushima
Synthesea	Dry Bulk / Panamax	2015	78,020	Period T/C <sup>3</sup>	Sasebo
Exelixsea	Dry Bulk / Panamax	2011	76,361	Period T/C <sup>3</sup>	Oshima

1. Vessel has been sold, and she is expected to be delivered to her new owners during the third quarter of 2025.

2. Period T/C contract based on the T/C average of the 5 main routes of the Baltic Capesize Index.

3. Period T/C contract based on the T/C average of the 5 main routes of the Baltic Panamax Index.















### **Experienced Leadership**



#### Stamatis Tsantanis Chairman & CEO

- 27+ years successful track record in shipping and finance
- Leading Seanergy since 2012 and United since its inception in 2022
- Extensive experience with shipping transactions on NYSE and NASDAQ
- Raised more than \$2.5 billion in equity and secured and unsecured debt
- Significant experience in developing strategic relationships
- Track record in building notable shipping companies (public and private)
- BSc and MSc in Shipping and Fellow of Institute of Chartered Shipbrokers

#### Stavros Gyftakis Director & CFO

- 19+ years of experience in shipping and banking
- Instrumental in Seanergy's capital raising, debt financing and refinancing activities since 2017
- Held key positions across a broad shipping finance spectrum, including, asset backed lending, debt and corporate restructurings, risk management and financial syndications
- Participated in the structuring of 100+ shipping finance transactions and in numerous restructurings involving public and private shipping companies
- Two Masters degrees in Business Mathematics and Shipping, Trade and Finance

#### **Board of Directors**

- Five board members, three of whom are non-executive directors
- Aggregate 100+ years of relevant shipping experience
- Significant combined experience in ship owning and management, ship-financing, financial consulting and auditing, as well as shipping operations and freight trading





### **Company History**

#### 2022: Spin-off & first investment cycle

- Established as a spin-off entity from Seanergy to follow an opportunistic & sector-agnostic investment strategy.
- Commenced trading on July 6<sup>th</sup> on NASDAQ Capital Market under the ticker symbol "USEA"; acquired a fleet of four tanker vessels, consisting of two Aframax oil tankers and two LR2 product tankers.
- Successfully completed a public offering with gross proceeds of approximately \$26.0 million.
- Executed the first \$3 million buyback program, repurchasing approximately 1.86 million shares, representing approximately 20% of the company's outstanding common shares at that time.
- Entered into agreements for the sale of its two Aframax vessels and completed a second buyback program of \$3 million of its outstanding common shares.
- Declared a special cash dividend of \$1.00 per common share, following the profitable sale of the two Aframax vessels.
- Entered into an agreement for the sale of one of its LR2 product tankers at a premium of over 100% of the vessel's acquisition price.

#### **2023-24:** Second investment cycle & growth

- Acquired two Japanese Capesize vessels from Seanergy, the M/Vs Goodship and Tradership, marking the beginning of its second investment cycle.
- Sold its last LR2 product tanker at a premium of over 85% of the vessel's acquisition price, concluding its first investment cycle.
- Expanded into other dry bulk segments by acquiring two Kamsarmax and one Panamax vessels. Concurrently, chartered two Panamax vessels under bareboat charter agreements, later acquired through the exercise of their purchase options.
- Completed the profitable sale of a 2010-built Kamsarmax vessel and chartered another Kamsarmax vessel under a bareboat charter agreement.
- Successfully executed a strategic sale of our oldest Capesize bulker, significantly enhancing the overall age profile of United's fleet
- Launched initiatives in line with a diversified investment strategy:
  - Participation in a newbuilding energy construction offshore vessel ("ECV") project
  - ✓ Participation in a tanker time-charter agreement
- Completed **\$102.8 million in financing and refinancing transactions**, supporting the company's growth.





# OUR BUSINESS STRATEGY





## **Competitive Strengths**

Opportunity for growth	Unique access to growth deals and well positioned to expand our current fleet supported by our strong liquidity reserves, wide market network and experienced management team.
Expand our fleet through accretive acquisitions	Grow our current fleet through <b>timely and selective acquisitions</b> at attractive valuations. We consider <b>mainstream shipping sectors</b> , <b>market expectations</b> , <b>liquidity in charter market</b> , the <b>vessel condition</b> and <b>technical specifications</b> .
Demonstrated access to financing	We aim to leverage on our management team's <b>demonstrated access to financing</b> . We believe that our ability to access financing will continue to allow us to capture additional market opportunities when they arise.
Experienced management team	Certain officers and directors of Seanergy serve on our board of directors and management team and as such our <b>management team's reputation and track record in building shipping fleets</b> provide us with <b>access to attractive acquisition, chartering and vessel financing opportunities</b> .
Quality Fleet	Our quality fleet is <b>diversified</b> , providing operational and scheduling <b>flexibility</b> .





### Business Strategy: Strategic SnP Transactions

#### **Strategic SnP Transactions**

#### **Shareholders Rewards**

- Analyzing shipping sectors aiming to identify undervalued opportunities with significant upside potential
- Monitoring acquisition opportunities with focus on design, technical specs and performance / energy efficiency
- Applying the **best financing mix** with terms matching company's strategic goals
- Deploying the vessels commercially with a view to capitalize on the upside of the market
- Possible sale of the vessels close to the peak of the market cycle, realizing profits from the asset value appreciation & immediate shareholder returns

#### First Investment Cycle

- ✓ Acquisition of 4 quality tankers in July 2022 before market run
- ✓ Mixed financing with cash on hand and fixed rate credit facility
- Deployed the majority of the vessels in the soaring spot market
- ✓ Sale of all tankers for a combined profit of approx. \$48 million in less than one year

#### Completed

#### Second Investment Cycle

- ✓ Entered the larger gearless dry bulk sector with investments in the Capesize, Kamsarmax and Panamax segments
- ✓ Current market fundamentals suggest robust performance in these segments over the near to medium term horizon
- Diversified exposure to other shipping sectors to balance risk and capitalize on emerging opportunities

**In Progress** 





### **Business Strategy:** Shareholders Rewards





# FINANCIALS





## **Financial Summary & Highlights**

Amounts in thousand \$ except daily figures	Q4 2024	FY 2024		
Fleet Data:				
Operating days	733	2,778		
Fleet utilization <sup>1</sup>	99.6%	96.6%		
TCE Rate <sup>2</sup>	\$14,248	\$15,719		
Daily Vessel OPEX	\$6,063	\$6,616		
Income Statement Highlights:				
Net Revenue <sup>3</sup>	\$10,832	\$45,439		
Net Income (Loss)	(\$1,821)	(\$3,383)		
EBITDA <sup>4</sup>	\$4,004	\$18,149		

	December 31, 2024	
Balance Sheet Highlights:		
Cash & Cash equivalents <sup>5</sup>	\$6,762	
Vessels, Net <sup>6</sup>	\$153,029	
Long-term debt <sup>7</sup>	\$97,723	
Total Equity	\$60,088	

- 1. Fleet utilization is the percentage of time that the vessels are generating revenue and is determined by dividing operating days by ownership days for the relevant period.
- 2. Time Charter Equivalent (TCE) rate is defined as our net revenue less voyage expenses during a period divided by the number of our operating days during the period. Voyage expenses include port charges, bunker (fuel oil and diesel oil) expenses, canal charges and other commissions. We include TCE rate, a non-GAAP measure, as we believe it provides additional meaningful information in conjunction with net revenues from vessels, the most directly comparable US GAAP measure, and because it assists our management in making decisions regarding the deployment and use of our vessels and in evaluating their financial performance. Our calculation of TCE rate may not be comparable to that reported by other companies.
- 3. Net Revenue after deducting commissions.
- 4. Earnings before interest, taxes, depreciation and amortization ("EBITDA") represents the sum of net income/(loss), interest and finance costs, interest income, depreciation and amortization and, if any, income taxes during a period. Includes arrangement fees and various deferred charges.
- 5. Cash and cash equivalents including restricted cash and term deposits.
- 6. Vessels and right-of-use assets, net, advances for vessels' acquisitions and vessels held for sale, if applicable.
- 7. Long-term debt, lease liabilities and other financial liabilities, net of deferred finance costs.





### **Vessel Financings**

Bank / Capital Provider	Facility	Amount Outstanding (\$ million)	Vessels
SEPTENI (V7)	1 Finance Lease	\$11.9	Exelixsea
Maritime Leasing Ltd	1 Finance Lease <sup>1</sup>	\$10.3	Cretansea
<b>⑤</b> 中国华融 CHINA HUARONG	3 Finance Leases	\$25.0	Gloriuship, Goodship, Tradership
大西海運株式会社 🔤 愛 援 銀 行 Onishi Kaiun Co.,LTD. BankGode:6576	1 Finance Lease	\$17.2	Synthesea
爺 永豐金控 SinoPac Holdings	1 Senior Facility	\$16.1	Chrisea

> Total Financings as of December 31, 2024: **\$80.5** million

Fleet Loan-to-Value: 59%<sup>1</sup>

1. Based on 3rd party broker (Simpson Spence and Young) valuations and senior loans and finance leases outstanding as of as of December 31, 2024.







THANK YOU

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